



## One of NJ's Top 3 Title Agencies Chooses ComTec

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“  
When we asked around for who was the best, we were constantly hearing about the ComTec and Gain team. They weren't kidding... from initial presentation through present day, support has been the best I have ever seen. The iConnect product blows everything we have seen away!”  
”

Peter Casey Wall  
Director of Technology &  
Compliance  
Foundation Title

### About Foundation Title

Foundation Title is a title insurance and settlement services company. They have 12 offices located across the state of New Jersey along with a full-service office in Pennsylvania. Through these offices they service all of New Jersey, Pennsylvania, and New York, along with the rest of the United States through their National Lender Services division. They offer a wide range of services for both residential real estate and commercial properties. Last year, Foundation Title was awarded Top 3 Title Agency in New Jersey. Foundations wanted an easy to use voice platform that offered Enhanced Unified Communications so that the growing administrative staff could use various forms of technology to improve their office communications.

### Key Problems Identified

They had an existing Voice over IP phone system from a provider that lacked support and a product not rich in mid-sized company features. They needed extensive training and user acceptance and a seamless cutover to 25+ locations and needed to move away quickly from their current provider. They also wanted a solution that could enhance common day business practices while preparing them for growth and geographic expansion.



“ This was a great project for Gain and ComTec to team up. Our core personnel could be onsite providing all east coast offices direct support and onsite project management. ”

Gary Katen  
President  
Gain Communications

“ Enhanced Unified Communication tools can change the trajectory of a company when properly deployed. This team at Foundations is amazing and the Gain Communication partnership was the perfect fit. ”

Mike Vertolli  
President and CEO  
ComTec Systems

### Key Solutions

Together ComTec Cloud Services and Gain Communications created a solution tailored to Foundation Title's growing needs. This solution encompassed ComTec Cloud iConnect ZX enterprise, Enhanced Unified Communications with fax to desktop, video conferencing, mobile applications, internal chat and group collaboration. Seamless cutover with managed bandwidth and customized training.

### Final Benefits

Foundation Title could continue with their vision of growing the organization efficiently without the worry of technology failure. The seamless cutover and upgraded system coupled with the customized training created the perfect solution for Foundation Title. The iConnect ZX platform affords them the tools they need for growth without sacrificing efficiency and clear communication.

### Key Components

- ComTec Cloud iConnect ZX Enterprise
- Fax to Desktop
- Video Conferencing
- Mobile Applications
- Internal chat and group Collaboration
- Seamless Cutover
- Customized Training



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